



# Premier Medical Corporation Private Limited

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## FAQ: PREMIER MEDICAL CORPORATION PRIVATE LIMITED PRICING COMMITMENT FOR LOW- AND MIDDLE-INCOME COUNTRIES

**MARCH 12, 2021**

Premier Medical Corporation Private Limited will now offer the First Response HIV1+2/Syphilis Combo Card Test (catalog # I20FRC25) to eligible low- and middle-income countries for USD \$1.15 EXW (Incoterms® 2020).

### 1. For which countries does the commitment apply?

- The commitment applies to Low-Income and Lower-Middle Income economies (as defined by the World Bank). See attached table.
- Supply will be subject to regulatory approval for marketing within each country or a waiver granted by the applicable regulatory authority.

### 2. For which specific products does the commitment apply?

- The commitment applies only to Premier Medical Corporation's First Response HIV1+2/Syphilis Combo Card Test (catalog # I20FRC25).
- This product has been WHO Prequalified since June 2019 (PQDx 0364-010-00).

### 3. When does the price take effect?

- The new price will be valid effective immediately.

### 4. What does the USD \$1.15 price include?

- The committed price is **EXW** from Premier's production facilities in India (Incoterms® 2020) and inclusive of all reagents and accessories included in the kit (as listed in the package insert).
- The committed price is inclusive of all mark ups charged by distributors, wholesalers, and other similar entities regardless of whether the order is placed with Premier directly or via other channels.
- The committed price does not include shipping/procurement fees, levies, taxes, insurance, or in-country transportation and trainings.



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### 5. Is there a minimum order quantity to qualify for the USD \$1.15 price?

- There is a 400,000 test minimum order to qualify for the USD \$1.15 price.
- For orders less than 400,000 tests, contact Premier Medical Corporation directly at [info@premiermedcorp.com](mailto:info@premiermedcorp.com).

### 6. Which purchasers can access this price?

- The commitment applies to purchases by national or sub-national governments (including any agency or political subdivision thereof) for use in publicly-sponsored programs in an eligible country.
- The commitment applies to non-governmental or other organizations that purchase products on behalf of the public sector in one or more of the eligible countries (e.g. UNICEF, PAHO, PEPFAR, The Global Fund to Fight AIDS, Tuberculosis and Malaria, etc).

### 7. Through what procurement mechanism(s) can countries purchase the product?

- Countries may procure locally through Premier authorized distributors or globally through donor mechanisms including USAID-RTK, The Global Fund (Wambo), UNICEF supply division, and others.
- Self-procuring countries should contact Premier Medical Corporation at [info@premiermedcorp.com](mailto:info@premiermedcorp.com).

### 8. Are there any other terms and conditions that apply?

- The commitment is subject to ongoing availability.
- For full terms and conditions please contact Premier Medical Corporation at [info@premiermedcorp.com](mailto:info@premiermedcorp.com).

*This FAQ sheet was prepared by Premier Medical Corporation Private Limited*



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### Eligible Countries:

Afghanistan	El Salvador	Mauritania	South Africa*
Algeria	Eritrea	Micronesia, Fed. Sts.	South Sudan
Angola	Eswatini	Moldova	Sri Lanka
Bangladesh	Ethiopia	Mongolia	Sudan
Benin	Gambia, The	Morocco	Syrian Arab Republic
Bhutan	Ghana	Mozambique	Tajikistan
Bolivia	Guinea	Myanmar	Tanzania
Botswana*	Guinea-Bissau	Namibia*	Timor-Leste
Burkina Faso	Haiti	Nepal	Togo
Burundi	Honduras	Nicaragua	Tunisia
Cabo Verde	India	Niger	Uganda
Cambodia	Kenya	Nigeria	Ukraine
Cameroon	Kiribati	Pakistan	Uzbekistan
Central African Republic	Korea, Dem. People's Rep.	Papua New Guinea	Vanuatu
Chad	Kyrgyz Republic	Philippines	Vietnam
Comoros	Lao PDR	Rwanda	West Bank and Gaza
Congo, Dem. Rep	Lesotho	São Tomé and Príncipe	Yemen, Rep.
Congo, Rep.	Liberia	Senegal	Zambia
Côte d'Ivoire	Madagascar	Sierra Leone	Zimbabwe
Djibouti	Malawi	Solomon Islands	
Egypt, Arab Rep.	Mali	Somalia	

\*Botswana, Namibia, South Africa are Upper-Middle Income Countries but are also eligible for this pricing commitment.